



# Xaltris Technologies

Powered by AI, shaped by OI

\*Original Intelligence

## Start-up Speed, Enterprise Resilience. Singular Accountability.

An engineer from **NIT Warangal** and an **MBA from IIM Calcutta**, I've spent over two decades at the intersection of technology, leadership, and strategy - learning how to bridge disciplined engineering with business clarity.

I now merge that foundation with cutting-edge AI to build, guide, and scale software that delivers **start-up speed with enterprise resilience**.

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## Your On-Demand Tech Leadership & Build Partner

I founded **Xaltris Technologies** to bring 20 years of engineering leadership back to hands-on building - turning hard-won experience into faster, smarter, more reliable software.

Xaltris gives you **the clarity of a CTO and the execution of a seasoned engineer** in one accountable partner.

After decades leading teams, scaling platforms, and surviving real-world outages, I learned this truth: great software happens when **seasoned judgment meets modern automation**.

That's the Xaltris formula:

**Seasoned Judgment × AI Acceleration = Enterprise-Grade Software at Start-up Speed**

Every product reflects enterprise discipline, engineering craftsmanship, and AI-driven speed - bypassing the pitfalls of junior-heavy teams and bloated agencies.

Here, the brain that designs your strategy is the same pair of hands that builds it - ensuring clarity, speed, and results that last.

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## My Non-Negotiables (The Stuff That Saves You Money Later)

- **Security-First Design:** Threat-modelled, secure-by-default architecture
  - **Built-In Observability:** Full visibility from day one - you can't fix what you can't see
  - **Smart Test Automation:** Focused coverage so 2 AM hotfixes stay rare
  - **Scalable Infrastructure:** Growth-ready without rewrites
  - **Standard Stacks:** No exotic tech - easy to maintain, easy to hire for
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## My Services: Strategic Leadership & Precision Execution

### Fractional CTO & Technical Leadership

Seasoned technology leadership - without full-time overhead.

#### Includes:

- Strategy aligned with business goals
- Hands-on architecture and delivery (I code, not just advise)
- Team building, mentorship, and due diligence
- System modernization and cloud cost optimization

**Best for:** Start-ups and growing teams (5–50 people) needing strategic direction + execution.

### Bespoke Software & Systems Development

From idea to scale - complete product design, build, and deployment.

#### Includes:

- End-to-end development and DevOps automation
- Cloud-native, scalable, and resilient architecture
- AI and automation where it truly adds value
- Knowledge transfer and team enablement

**Best for:** MVPs, modernization projects, or full product launches.

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## Proof of Work

*Detailed case studies available on request.*

### SarasAI Cloud Labs (AI-Assisted Governed Multi-Cloud Lab Generation)

Built a governed AI platform that generates reviewable cloud labs from learning objectives.

Stack: React, FastAPI, PostgreSQL, Gemini

### Veltrix Global Connect (Trusted B2B Recruitment Marketplace)

Built a governed marketplace connecting verified employers and recruitment agencies.

Stack: Next.js, FastAPI, PostgreSQL, structured workflow automation

### Neurocient Labs (Platform for Human Behavior, Insight & Change)

Built an AI-powered platform translating psychology into intuitive digital tools.

Stack: React, Python, PostgreSQL, Open AI API

### Better Corporate Life (AI-Powered professional development platform)

Built a structured professional development platform.

Stack: Next.js, Python, Redis, Azure, GPT-4

## Ferox Tech Services (AI-Enhanced Digital Operations and Business Automation)

Modernized web presence and built AI-driven product suite (*FeroxPrompt, FeroxFlo, FeroxMomentum*).

Stack: Modern web + automation stack

## Earlier Leadership Work (Engineering Strategy, Platform Delivery & Team Building)

Led 20-50 person engineering teams; scaled platforms serving thousands.

Improved velocity 3-5X through architecture, automation, and observability.

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## My Process: Predictable Framework, Exceptional Results

**1. Discover** – Clarify goals, diagnose gaps, define success metrics

**2. Design** – Architect the system and UX for resilience and scale

**3. Deliver** – Build, test, and deploy with CI/CD discipline

**4. Scale** – Monitor, refine, and evolve with your business

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## Ready to Build with Confidence and Speed?

Let's discuss how my blend of veteran expertise and AI-powered execution can accelerate your roadmap and de-risk your technology.

| Model            | When It Fits  | Commitment                                     | Investment                          |
|------------------|---|--|-------------------------------------|
| Fractional CTO   | Need strategic leadership + hands-on delivery                       | 3-6 month initial term, 20-50% time allocation | ₹1-2.5 Lakhs / month                |
| Project Build    | Defined scope, clear outcome  | Milestone-based, 2-6 months typical            | ₹3-15L depending on scope           |
| Advisory Sprints | Need clarity before commitment / founders seeking expert evaluation | 1-week intensive                               | ₹1-2L (credited toward future work) |

**For early-stage start-ups:** Cash + equity models available (typically 0.5-2% equity for 12-month fractional engagement)

**Why these rates work:** You're getting 20-year expertise at 1/3 the cost of a full-time senior hire - without benefits, office costs, equity dilution, or notice periods.

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## Start with Clarity: The Foundational Advisory Sprint

Making a significant technology investment requires confidence. That's why I offer a one-week intensive engagement designed to de-risk your project from day one.

### What We'll Do Together:

1. **Diagnose** your current technology state or validate your idea
2. **Define** what success looks like for your business (not just features)
3. **Blueprint** an actionable execution plan with timelines, priorities, and trade-offs

### What You Get:

- Immediate, high-impact strategic insights
- Crystal-clear roadmap and technical architecture
- Cost and timeline estimates based on real-world experience
- Confidence to move forward—with me or any other partner

**Investment:** ₹1-2 Lakhs (fully credited if we continue working together)

Think of it as a strategic pilot project. Low risk, high clarity, no long-term commitment required.

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## What Makes This Different

### Most Fractional CTOs are either:

- Advisors who don't code (great decks, slow execution)
- Developers who don't strategize (fast fingers, no vision)

### Most Agencies are:

- Junior teams supervised by seniors (your work trains their juniors)
- Process-heavy (meetings about meetings about sprints)

### Xaltris is:

- Strategy AND execution, same brain
- 20 years of scars, zero bureaucracy
- AI-accelerated delivery, human-validated decisions

Built for you to outgrow me - or keep me because it's still your smartest ROI

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## Ready to Build with Confidence?

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